

# Nomination Information Packet



The **2014 BioProcess International Awards** celebrate and recognize the outstanding people, organizations and technologies that have significantly changed, impacted, and advanced the efficiency of biotherapeutic development and manufacturing process ultimately allowing the industry to deliver better, more effective treatments to a global patient base.

***In this packet you will find:***

Category Submissions: Required Questions  
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**All submissions must be made online at: <http://www.bioprocessintl.com/awards>  
by June 27, 2014**

# Category Submissions: Required Questions

## Individual Achievement

Some significant achievements receive high-profile acknowledgment, whereas others have quietly led to improvements in research, development, cell-line engineering, downstream processing, analytical methods, regulatory preparations, and commercial manufacturing - somewhat "behind the scenes." Yet the history of the modern biopharmaceutical industry is one of human inventiveness and entrepreneurial risk-taking. All personal achievements, large and small, and from a range of corporate departments, functions, and professional disciplines, contribute to the success of our industry. Nominate someone you know whose work this past 18 months has made a significant difference in how you do your work and/or how your process and/or business operates. Can you point to how this achievement may improve process efficiencies and ease the route to commercialization?

### **To nominate you must complete the following questions:**

What has the nominee done that has made a significant difference in how you do your work and/or how your process and/or business operate?

What has been this nominee's greatest single achievement toward your company and/or the industry's commercial success?

What are the key attributes/skills that have contributed to this person's success?

Please list any additional information you would like the judges to consider.

## Best Collaboration

Current business models reveal a number of promising collaborations of many configurations: company-company, supplier-supplier, company-supplier, academic testing labs working with suppliers and/or companies, contract-service providers partnering to become drug developers... and so on. With concerns about the long-term viability of supply chains, creative approaches to partnering are helping to accelerate drug development and mitigate associated risks. Nominate the companies or groups that have formed in the past year and whose story you find especially significant; or whose ongoing collaboration has yielded a significant benefit or innovation in this past 18 months.

### **To nominate you must complete the following questions:**

Additional Company Collaborators: Please add the company name, address and contact info for any additional company collaborators

Overview: Please provide an overview of the collaboration.

What has been the most significant benefit or innovation that has been a result of the collaboration?

What is the long term goal/mission for the collaboration?

Please list any additional information you would like the judges to consider.

## **Most Effective Licensing or Comarketing Agreement**

In contrast with formal corporate partnerships and collaborations, technology licensing agreements can protect an owner's intellectual property while enabling its licensees to accelerate development and meet shorter term financial goals - often helping sustain the licensee during longer-term development of a lead candidate. Such arrangements may apply to licensing of a cell-line or media supplement, enabling company start-ups (such as diagnostic testing labs) in emerging regions, or make available proprietary software and/or automated systems and databases. These and other creative licensing or marketing approaches have the potential to exemplify the biopharmaceutical industry around the globe while reducing the eventual cost to patients.

### **To nominate you must complete the following questions:**

Additional Company Partners Involved: Please add the company name, address and contact info for any additional company partners.

Overview: Please provide an overview of the creative licensing or marketing approaches.

What has been the most significant benefit gained or shared goal from a result of the creative license or marketing agreement?

What is the long-term goal/mission of this license or agreement?

Please list any additional information you would like the judges to consider.

## **Excellence in Leadership**

When we think of leadership, we often focus on upper-level management - CEOs, CFOs, and so forth. Your nominee may indeed be someone such as that. But excellent leadership skills can be found throughout a company's organizational hierarchy and help that business achieve operational excellence, sometimes one process or department at a time. Your nominee may be a corporate officer who has demonstrated a strong vision to drive a company to greater commercial success; or it may be the head of a Quality department that has successfully helped move a company out of a regulatory crisis. He or she may be appreciated as a strong mentor for those new to industrial biotechnology; a project manager who has guided his or her team toward a more efficient or timely project conclusion. Whose leadership this past 18 months have you especially appreciated, and why?

### **To nominate you must complete the following questions:**

Provide a summary of the nominee's current role and responsibilities?

What has been this nominee's greatest single achievement that has defined him/her as a leader and/or strong mentor?

What are the key leadership skills that were used in accomplishing this achievement?

If there are any other reasons not covered here that you would like the judges to consider.

## **Excellence in Facility Design or Retrofit**

A facility design or retrofit may qualify for this award for a number of (or combination of) reasons: Energy efficiency, traffic flow (people and materials), conversion to single-use or flexible operations, increased automation, accommodation to local ordinances and integration with local services and policies, expansion to take on a new product line or convert to a multiproduct facility, creations of better ergonomic conditions in general . . . and so on. Each entry will be judged on its own merits and according to the expressed aims of that facility's design criteria.

### **To nominate you must complete the following questions:**

Overview: Please provide an overview of the facility being nominated?

What are the key technologies, design and/or innovations that are featured in the facility?

What makes your facility unique, efficient and/ or sustainable?

What are the key results that have been achieved in your design or retrofit?

If there are any other reasons not covered here that you would like the judges to consider, please list them here.

## **Emerging Company**

Although no one can predict the future success of a start-up company with 100% accuracy, some new companies bring a compelling story and heightened sense of promise to existing industry offerings. The winner in this category will have a new technology that is already seeing significant industry adoption; or that technology will have been created through an innovative business or partnering model worthy of emulation. The recognition that this award will bring to this emerging company may further bolster its reputation and continued survival through often-tentative early financing and partnering steps.

### **To nominate you must complete the following questions:**

Overview: Please provide an overview of the company and/or product offerings?

Why would you single this company out as one to watch?

How has this company communicated its strategic vision to the industry?

If there are any other reasons not covered here that you would like the judges to consider.

## **Corporate Citizenship**

A new or existing company is inevitably a corporate neighbor within a broader urban or regional community. Which company stands out as a good corporate citizen? Does it seek to reduce its carbon footprint, participate in college fairs, offer hiring priorities to local residents, or offer local internships? Or on a broader scope, does it have an innovative means of communicating the promises and challenges of biotechnology to those unfamiliar with the industry? Does it work to reduce the cost of its products within a reimbursement framework and/or participate in philanthropic projects to bring biopharmaceuticals to lower income patients? The winner in this category will be a company that is well respected within its local community or in that broader context, to the world at large.

### **To nominate you must complete the following questions:**

Overview: What contributions/activities has this company championed to make it a good corporate citizen?

How has the company involved its employees?

Provide one of the significant achievements that have resulted in one of your company wide citizenship projects?

If there are any other reasons not covered here that you would like the judges to consider, please list them here.

## **Best Technology Application — Upstream (user or supplier)**

From the point at which a lead candidate enters development, and through its early production and process development stages, it often receives undue "hype" for as-yet unmet promises of success. The winner in this category will offer more than hype: It will have shown through adoption and application of an existing technology or development of its own materials and methods that it is paving the way toward a new approach to process design or a new apparatus that shows well-documented improvement over existing equipment. The winner may, alternatively, be a software program or other automated system that helps reduce contamination as well as product variability; in upstream applications, the winner may be able to document hitherto unreachable titers through application of its own or a supplier's technology. The possibilities are many and varied, and the award will be given to the nomination that offers the best documentation and justification.

### **To nominate you must complete the following questions:**

Overview: What is the technology that is being nominated?

How was it applied in a business or technical context?

What are the short and/or long term benefits of this technology (such as: cost savings, speed to market, improved services levels, increased revenue, and profit that can be directly attributed)

What influenced the decision to apply this technology?

If there are any other reasons not covered here that you would like the judges to consider, please list them here.

## **Best Technology Application — Downstream (user or supplier)**

Many companies are working toward reducing downstream processing steps and their related time and costs. New purification technologies are being proposed and analyzed by the supplier companies themselves or by academic or corporate beta testers. Other technologies are being applied toward incorporating single-use approaches to downstream processing that offer larger scale-up opportunities. Strides toward achieving continuous processing regimens and greater efficiency at later stages (even into formulation, fill, and finish) are already transforming the industry's ability to approach its work more efficiently. The winner will be a company or supplier whose new technology shows, through well-documented application, that it is indeed a game-changer.

### **To nominate you must complete the following questions:**

Overview: What is the technology that is being nominated?

How was it applied in a business or technical context?

What are the short and/or long term benefits of this technology (such as: cost savings, speed to market, improved services levels, increased revenue, and profit that can be directly attributed)

What influenced the decision to apply this technology?

If there are any other reasons not covered here that you would like the judges to consider, please list them here.

## **Best Technology Application — Analytical (user or supplier)**

Analytical methods, old and new, form the essential foundation of biopharmaceutical and biotherapeutic development at all phases from preformulation to postmarketing. These methods ensure the consistency and reliability of raw material quality, the safety and efficacy of a drug throughout development and throughout its stages of characterization, consistency of product manufactured in different facilities, worker safety, and comparability to previous lots or of a biosimilar to an innovator product. Analytical and bioanalytical methods (both of which eligible for this award category) may have improved or expanded sensitivities over older, well-known techniques. They may demonstrate increased functionality in novel combinations with other analytical technologies, whether old or new; or they may reveal significant benefit in new applications - including emerging product sectors (cell therapies or biosimilars, for example).

### **To nominate you must complete the following questions:**

Overview: What is the technology that is being nominated?

How was it applied in a business or technical context?

What are the short and/or long term benefits of this technology (such as: cost savings, speed to market, improved services levels, increased revenue, and profit that can be directly attributed)

What influenced the decision to apply this technology?

If there are any other reasons not covered here that you would like the judges to consider, please list them here.

## **Lifetime Achievement**

The winner of BPI's annual Lifetime Achievement award will have been instrumental in an industry advancement or thought-leadership over the past 18 months, but his or her success may incorporate many years of groundbreaking leadership and accomplishments. The winner can be a company founder, a technology developer/entrepreneur, a regulator, or a person many in the industry would consider to be a mentor and/or role model. He or she may be a well-known business leader or a lesser-known individual who developed a groundbreaking technology that led to transformation - or true disruption - in industry practices. Lifetime achievements can be viewed therefore on a grand public scale or reward a meaningful contribution outside of the limelight. This is your chance to help us honor such individuals.

### **To nominate you must complete the following questions:**

What has this person done that has been instrumental toward industry advancement?

How has this achievement changed the industry for the better?

Why do you recommend that we honor this person's achievement?

If there are any other reasons not covered here that you would like the judges to consider, please list them here.

# How to Enter

Under each [category description](#) there is a *SUBMIT YOUR ENTRY* icon. This will bring you to the specific questionnaire based on the category you wish to enter. All entries must be written in English and adhere to indicated character-limit specifications. Entries must be based on activities undertaken within the past 18 months. All contact information for you and/or the nominee should be completed as thoroughly as possible.

If you have any questions on how to submit your entry please contact Elizabeth Gormley at 508-614-1475 or [egormley@ibcusa.com](mailto:egormley@ibcusa.com)

## The Rules

- All entries must be written in English
- All entries must meet the maximum word count as specified on the ballots
- Entries above this word limit will be disqualified
- All finalists will be asked for a 50 word synopsis of the entry as you would like it to appear on all publicity material
- All entries must be submitted via our online entry service
- All entries will be treated as confidential but *BioProcess International* reserves the right to publish positive extracts from winning entries
- All entries must be based on activities undertaken from January 2013 to June 2014

## Judging

The BioProcess International Awards will be independently judged. Once entries have been received and processed they will be distributed to the relevant judges. The panel of judges may move a nomination to a different category if they feel that it is better positioned there. The judges will use the published criteria to score each entry and will convene to discuss all the entries jointly in August 2014. Judging will be by secret ballot. In the event of a tied vote, the chair of the judging panel will provide a casting vote and this decision shall be final.

The judging panel comprises of independent, senior industry experts. Judges mark entries in categories relevant to their specialist knowledge, expertise and experience, ensuring a considered, educated response to all submissions.

All companies or individuals shortlisted will be notified directly by *BioProcess International* in September 2014. Short listed companies/individuals will also be announced. Winners and runners-up will be unveiled at a live awards ceremony taking place in October 2014 at the [BioProcess International Conference & Exhibition](#) in Boston, MA.